## STPI - Mohali - "Incubation Center"

STPI - Mohali will broadly provide following services to promote IT/ITeS industry in the region:-

- Statutory Services
- Incubation Services
- Co-Location Services
- Data Communication Services
- Value added services


## 1. State of the art Incubation Facility at STPI - Mohali



Following facilities may be availed at STPI Mohali Center:-

- Fully furnished office Space and Raw Space (as per requirement)
- High speed Internet connectivity
- Multiple conference rooms
- 160 racks Data Centre with Tier III Standard
- Auditorium
- Reception
- Security
- Parking
- Cafeteria


## 2. Tariff for Incubation Facility at STPI Mohali

## A. PNP Incubation Facility Available

STPI Mohali has fully furnished Plug and play Incubation space of around 11,000 Sq. Ft. for approx. 100 seats are available on second floor.


Second Floor Plan

| Sl. <br> No. | Studio <br> No. | No. of <br> Seats | Facility Available |
| :---: | :---: | :---: | :--- |
| 1 | Studio 1 | 6 | 5-seater with One Manager Seat \& One Meeting Table |
| 2 | Studio 2 | 10 | 9-seater with One Manager Seat \& One Meeting Table |
| 3 | Studio 3 | 10 | 9-seater with One Manager Seat \& One Meeting Table |
| 4 | Studio 4 | 16 | 15-seater with One Manager Seat \& One Meeting Table |
| 5 | Studio 5 | 16 | 15-seater with One Manager Seat \& One Meeting Table |
| 6 | Studio 6 | 16 | 15-seater with One Manager Seat \& One Meeting Table |
| 7 | Studio 7 | 13 | 12-seater with One Manager Seat \& One Meeting Table |
| 8 | Studio 8 | 13 | 12-seater with One Manager Seat \& One Meeting Table |

A. Commercial Details

| Sl. No. | Type of Incubation Area | Details | Monthly Rental |
| :---: | :--- | :--- | :--- |
| 1 | Plug N Play with free Wifi Access | For 12 Hrs | Rs. 6,000/- Per Seat |
| 2 | Plug N Play with free Wifi Access | For 24 Hrs | Rs. 8,000/- Per Seat |

B. Security Deposit Details

| Sl. No. | Description |
| :---: | :--- |
| 1 | Security Deposit for Incubation Space: Equivalent to three months' <br> rent per PNP seat |

C. Bandwidth Charges: Extra as per tariff.
D. Other consumable(s) - as per actual
E. Service Tax extra as applicable

## B. Raw Space \& Semi-Furnished Space Incubation Facility Available

STPI Mohali has approx. 56,836 Sq. Ft Space from $3^{\text {rd }}$ to $6^{\text {th }}$ floor is available for startups to start their business. Out of 53,836 Sq. Ft., $28,418 \mathrm{Sq}$. Ft. space are semifurnished Space \& remaining $28,418 \mathrm{Sq}$. Ft. are Raw Space for entrepreneurs to start their business as per their own modified office design.


Third \& Fourth Floor Plan


## A. Commercial Details

| $\begin{aligned} & \text { Sl. } \\ & \text { No. } \end{aligned}$ | Type of Incubation Area | Monthly Tariff | Monthly Maintenance Charges | Fixed Power Back Up | Monthly Tariff for Power back Up |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Raw Space | Rs. 26/per Sq. Ft. | Rs. 10/- per Sq. Ft. | DG | Rs. 550/- Per KVA per Month |
|  |  |  |  | UPS | Not Provided |
|  |  |  |  | Running Charges (Raw/Back Up/UPS) | As per Actual Usage recorded in sub meter |
| 2. | Semi-Furnished Space (Raw space with Flooring, AC ducting \& false ceiling + lighting but without furniture). | Rs. 40/per Sq. Ft. | Rs. 10/- perSq. Ft. | DG | Rs. 550/- Per <br> KVA per <br> Month |
|  |  |  |  | UPS | Not Provided |
|  |  |  |  | Running Charges (Raw/Back Up/UPS) | As per Actual Usage recorded in sub meter |

## B. Security Deposit Details

| Sl. No. | Description |
| :---: | :--- |
| 1 | Security Deposit for Incubation Space: Equivalent to three months' <br> rent |
| 2 | Security Deposit for Maintenance: Equivalent to three months' rent |
| 3 | Security Deposit for Power back up: Equivalent to three months' Fixed <br> Back Up Charges |

C. Bandwidth Charges: Extra as per tariff.
D. Other consumable(s) - as per actual
E. Service Tax extra as applicable

## A. Other Facilities

| Sl. <br> No. | Description | Tariff |
| :---: | :--- | :--- |
| 1 | 18 Seater Conference Room 2 ${ }^{\text {nd }}$ Floor | Rs. 500/- Per Hour |
| 2 | 8 Seater Conference Room 2 ${ }^{\text {nd }}$ Floor | Rs. 250/- Per Hour |
| 3 | 18 Seater Conference Room at 7th Floor | Rs. 500/- Per Hour |
| 4 | One Auditorium 127 Seater at 7th Floor | Rs. 1500/- Per Hour (Max. Rs. <br> 15,000/- for a day) |

## 3. General Terms \& Conditions (for PNP/Raw space)

A. Contract Period Duration: 11 months
B. Lock In Period: $\mathbf{0 6}$ Months
C. Payment Terms: One Month advance cheque / DD and subsequent advance monthly payment before 7th of each calendar month.
D. Termination: One Month advance notice period
E. Extension: Two Months advance request

## 4. Eligibility criteria for Allotment of incubation facilities

Proposal from prospective Incubatees shall be analyzed considering various parameters as detailed below. The analyzed proposal shall be placed before the advisory board who shall thereafter decide to offer the space to the company /individual etc. The advisory board will examine the proposal based on various parameters like number of employees, total cost of the proposal (Turnover in Rs. Lakhs), Percentage of R\&D component etc.

An indicative marking methodology is shown below:

| $\begin{aligned} & \hline \text { S. } \\ & \text { No } \end{aligned}$ | Description | Marks |  | Remark |
| :---: | :---: | :---: | :---: | :---: |
| 1 |  | Start-up | 10 | Start-up, multi-locational, older than three years etc. |
|  |  | Less than 3 years old | 5 |  |
|  |  | More than 3 years old | 2 |  |
| 2 | Location(s) | Single | 10 | Multi-locational or unilocational incubatee company. |
|  |  | > 3 but < 5 | 5 |  |
|  |  | >5 | 2 |  |
| 3 | Product or service to be developed | R\&D | 10 | R\&D shall be given priority. |
|  |  | Product | 5 |  |
|  |  | Service | 2 |  |
| 4 | Employment generation | > 25 | 10 | Employment generated by incubatee. |
|  |  | > 15 but < 25 | 5 |  |
|  |  | <15 | 2 |  |

Incubation seats shall be allotted on first come first serve basis subject to fulfilling the eligibility criteria, assessment of Advisory Board and availability of seats.

## Benefits / Discounts for Incubatees:

1. Incubatee companies involved in Product Development or R\&D shall be provided rental discount of $40 \%$ in 1st year, $25 \%$ in 2nd year \& 15\% in 3rd year.
2. Incubatee companies NOT involved in Product Development or R\&D shall be provided rental discount of $20 \%$ in 1st year, $15 \%$ in 2 nd year \& $10 \%$ in 3rd year.
3. Incubatee companies led by SC/ST entrepreneurs involved in Product Development or R\&D shall be provided rental discount of $50 \%$ in 1st year, $35 \%$ in 2nd year \& 25\% in 3rd year.
4. Incubatee companies led by SC/ST entrepreneurs NOT involved in Product Development or R\&D shall be provided rental discount of $40 \%$ in 1st year, $25 \%$ in 2nd year \& 15\% in 3rd year.
5. Following Additional Discount over and above the existing discounts shall be provided: -
(a) For Women Led Entrepreneurs (In case of Non individual enterprises at least $51 \%$ of the shareholding and controlling shake should be held by women entrepreneur) :- Additional Discount of 5\%.
(b) For Divyang-Jan Led Entrepreneurs (In case of Non individual enterprises at least $51 \%$ of the shareholding and controlling shake should be held by Divyang-Jan Led Entrepreneur) :- Additional Discount of 5\%.

## 5. Address of STPI Mohali:

Plot No. C-184, Industrial Area, Phase-8A
Sector-75, Mohali (S.A.S. Nagar)
Pin-160055
6. Interested companies working in IT/ITeS sector may contact (Escalation matrix) :-

| Level 1 | STPI Mohali <br> Tel: 0172-2237067 Fax: 0172-2237066 <br> Email: mohali.incubation@stpi.in; |
| :---: | :---: |
| Level 2 | Sh. Nitin Kr. Agrawal, <br> Joint Director, <br> Mobile: 9041014767 <br> Email: nitin.agrawal@stpi.in; |
| Level 3 | Sh. Alok Goel, <br> Additional Director <br> Mobile: 9810637404 <br> Email: alok.goel@stpi.in; |
| Level 4 | Sh. Ajay P. Shrivastava, Centre Head, Office-In-Charge Mobile: 9914417457 <br> Email: ajay.shrivastava@stpi.in; |

Actual picture of Incubation Space, STPI- Mohali




